



Form 470 Application Number: 160016451
 Due Date: 2/15/16
 SPIN # 143046384

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|---|---|
| Contact Name: San Carlos School District | Date: May 17, 2016 |
| Company: San Carlos School District | Terms: Net 30 from PO Date or per RFP details |
| Address: 1200 Industrial Rd # G | Order Payment: Purchase Order / Money Order |
| City\State\Zip: San Carlos, CA 94070 | Installation: Assistance provided by Fortinet |
| Phone: | Tax & Shipping: Added to Invoice, if applicable |
| E-Mail: erate.scsd@learningtech.org | BorderLAN Contact: Deena Swidler 760.736.8100 x500 deena@borderlan.com |
| BorderLAN, Inc. SPIN #: 143046384 Regarding Form 470 Application Number: 160016451 Due Date: 2/15/16 | Remit To: BorderLAN Security Receivables 950 Boardwalk #300 San Marcos, CA 92078 FAX: (860) 736-8100 |

AGREEMENT / CONTRACT TO SUPPLY SERVICES

BorderLAN Inc., hereby agrees to supply the services outlined in our response to 470 application 160016451 (included as a copy below) upon receipt of a purchase order from San Carlos and hereby agrees to the pricing proposed in our erate response. The sales tax is included below for convenience and reference to match up with Purchase Order. We look forward to supplying and helping San Carlos acquire the Fortinet firewall solution.

THIS QUOTE NUMBER 51716 - CSDS

"471 Proposed Equipment including Technical Support, Updates and Maintenance for:
 Internal Connections - Firewall only"
36 Months Maintenance, Service and Support



| Item | Description | License/Quantity | Unit Price | TOTAL |
|------|--|------------------|-------------|-------------|
| 1 | FortiGate 3000D Appliance SKU: FG-3000D-BDL-900-36 Includes NextGen Firewall features | 1 | \$94,950.00 | \$94,950.00 |
| 2 | FortiGuard UTM Bundle, 36 Months of Service <i>Non Erate eligible (Subscription to Web Filtering, Gateway Antivirus) ----- Removed below by percentage according to the agreed SLD erate Rules -----</i> | 1 | Included | Included |
| 3 | FortiCare 8x5 Firewall Service and Technical Support Contract for FortiGate 3000 D Firewall , 36 Months | 1 | 0.00 | 0.00 |
| 4 | remote installation 3 Day included | 1 | 0.00 | 0.00 |



| | | | |
|---|---|---|----------------------------|
| 5 | Sales Tax (Applicable in CA) on Purchase Order and invoice | 1 | See below |
| TOTALS | | TOTAL Product and Services | <u>\$94,950.00</u> |
| | | Cost Breakdown | |
| | | 59.85% Erate Eligible | <u>\$ 56,827.57</u> |
| | | 40.15 Non Erate Eligible | <u>\$38,122.43</u> |
| TAX Calculation (CA - SAN CARLOS 9%) Bundle is all taxable .09 x 94,950 = \$8,545.50 | | PLUS Taxes Due | <u>\$8,545.50</u> |
| GRAND TOTAL with taxes | | | <u>103,495.50</u> |

Form 473, Service Provider Annual Certification will be supplied on a separate document.

erate consultant: Tom Wilkerson
 Senior E-Rate Consultant/Network Administrator
 USAC Consultant Registration#: 16043681
www.learningtech.org
 T: 650-598-0105 Ext. 210
 F: 866-801-8667

PAYMENT TERMS: 100% of the total invoice is due net 30 unless otherwise agreed in writing by BorderLAN and Customer.

ENTIRE AGREEMENT: This constitutes an Agreement to supply and may only be modified by means of a document, signed by both parties. This will be considered ordered when a purchase order has been placed. Please note that Equipment will not be ordered unless a Purchase Order is received by the school, which is payable per the terms mutually agreed.



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To order, fax signed copy of this quote supply agreement AND a PO to:
Sales Department: Fax # (860)736-8100

Agreed and accepted:

Customer

BorderLAN Security

By: [Signature]
SIGNATURE

By: [Signature]

Name: Robert Porter

Name: Craig Smith

Title: Chief Operations Officer

Title: President, BorderLAN Inc.

Date: May 24, 2016

Date: 5/17/16

Any questions? Please call us at 760.736.8100 x500, or by mobile 714.658.5428, and or by secondary contact / backup Deena Swidler, VP BorderLAN 858.752.2339